



WHITMAN-WALKER CLINIC®



ANNUAL REPORT  
**2010**

# A STRONG FOUNDATION *for the* FUTURE

*Proudly serving the LGBT community since 1978.*



LETTER FROM THE  
**EXECUTIVE  
DIRECTOR  
&  
BOARD  
CHAIR**

2010

2010 turned out to be the year it all came together for Whitman-Walker Clinic. After years of simply trying to survive one financial crisis after another, the Clinic posted its first operating gain in nearly a decade.

This was the year that we were able to prove beyond a doubt that we now have a business model that works and is sustainable. At the same time, we maintained high quality care for a larger number of patients.

We are also seeing benefits from health care reform as it is implemented in stages. From increased Medicaid reimbursements to the potential for additional revenue from insurance and government funding, Whitman-Walker is well poised to reap rewards from reform.

Our success would not have been possible without the hard work and commitment of our board of directors, staff and volunteers. We all had to make difficult and sometimes painful decisions and sacrifices, cope with great amounts of stress and uncertainty, and still come do our jobs every day.

But our success is also due in large part to the ongoing support of our community. Through the darkest times, our supporters stood by us, doing all they could to make sure we kept our doors open.

Now that we face a stable and bright future, we want to thank everyone who helped us to get here. Without you, thousands of our neighbors would have nowhere to turn for the quality care they need and deserve.

We look forward to serving our community for many years to come. And we want you to continue to be a part of it.

Sincerely,

JUNE CRENSHAW, BOARD CHAIR

DON BLANCHON, EXECUTIVE DIRECTOR

*In 2005, Whitman-Walker Clinic came to a crossroads and had to decide which path to take. In 2010, it became clear that the Clinic had made the right decision to become a full-service community health center.*

A Community Health Center

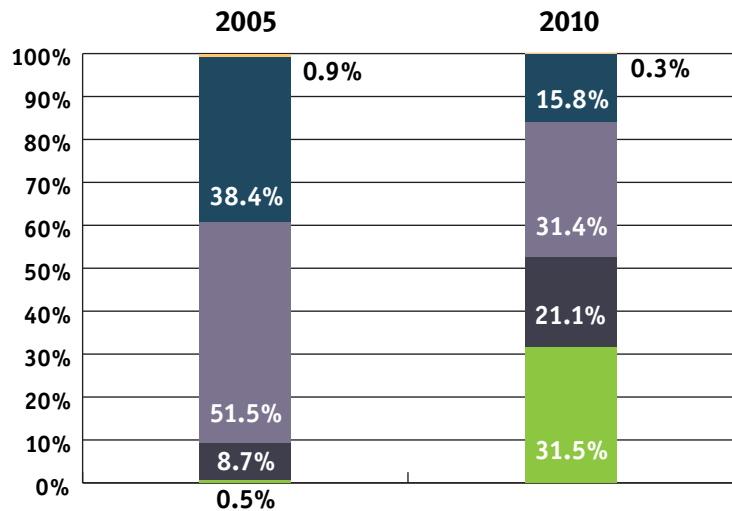
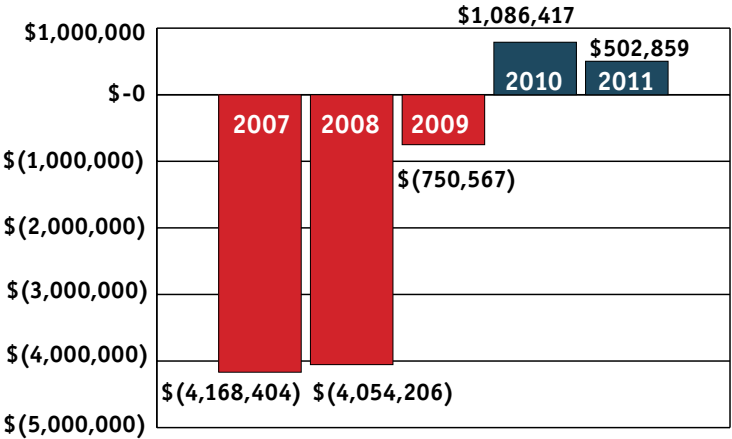
2010 was the year that the Clinic's transformation into a full-service community health center began to show its potential.

Financially, the Clinic saw a turnaround that was nothing short of astounding. Whitman-Walker closed 2010 with an operating surplus in excess of \$1,086,417, the first such surplus since 2001. That 2010 surplus follows losses in excess of \$4 million in 2007 and 2008 and more than \$750,000 in 2009.

The financial turnaround was driven by growth of stable revenue sources and a healthier diversity of funding streams. Instead of being reliant on less stable sources of funding such as contributions and grants, the Clinic was able to increase the share of revenue it receives from private and public insurance plans and from sales of medications through its onsite pharmacy.

At the same time, Whitman-Walker was able to maintain its high level of quality for care provided...and did so for a larger number of patients!

- Whitman-Walker served nearly 13,000 patients in 2010, a 30 percent increase over 2009.
- Many of our quality of care indicators, particularly for people on HIV medications, were better than current national figures.
- In the 2010 patient survey, nearly nine in 10 of our patients rated their care as "good" or "very good."



KEY:  
Other Fundraising Grants Third Party Pharmacy

Treatment for addictions was one of the very first services Whitman-Walker offered. In 2010, more than 130 patients were treated here for addictions.

PROGRAM PROFILE  
ADDICTIONS  
TREATMENT

“Chris” went through the Whitman-Walker addictions treatment program and has been clean and sober since 2007.

When and why did you first seek treatment at Whitman-Walker?

*I first sought treatment at WWC in 2005 after my recreational drug use of crystal meth started to increasingly interfere with my job responsibilities and grad school requirements. At this point, however, I wasn’t ready to admit a full blown addiction. Even though using crystal meth had gotten me fired at a few jobs, I didn’t want to HAVE to quit using drugs and alcohol completely forever. I was arrogant in thinking I was so much smarter than everybody else, and if other people could use responsibly, then I could too. Looking back, I think I knew that admission of an addiction out loud to other people would change my whole life completely - little did I know that it would be for the better.*

What kind of services did you get from the addictions treatment program?

*I heard about something called Harm Reduction that was offered at the center, and had hit that point in my life when I thought learning to moderate my use was all I needed. Harm Reduction was a non-threatening introduction to addictions treatment. It was exactly what I needed at the time but, after the program ended, I began using crystal meth once again. This time, however, I had a lot of knowledge about what addiction does to people and how it affects their lives. I was able to recognize these things when they started happening again. This realization made it so much harder to convincingly make up lies and excuses for the bad things that go along with progressive drug addiction, and within a year I was back at WWC. This time I was ready to admit I had a serious problem and ask for help. I went into the WWAS outpatient program in June of 2007, and stayed in it for over a year before graduating. It was hard work and time, but it was the best thing I could have ever done for myself.*

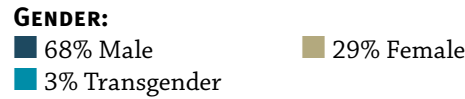
What was working with the Whitman-Walker staff like?

*The staff at WWC is fantastic. They all have a genuine concern for every patient that walks through those doors seeking help. Every person I encountered at the Clinic made me feel comfortable almost immediately upon meeting them. They were all very professional in performing their job duties, yet somehow the atmosphere they created in which to do it was relaxed and laid-back. If not for these wonderful people and the individual care and support I received from each one of them, I would not have started the program let alone finish it.*

How has life improved for you since you started treatment?

*I am at a place in my life that I never imagined was possible for me, with more things to be grateful for every day. I went from being either constantly unemployed or in the process of losing my job, to being a responsible competent employee. I went from being unable to have any consistent emotional connections with people, to making more real friends than I thought possible in sobriety. I went from being evicted from an apartment because I spent my rent money on drugs, to buying a condo. I went from being endlessly unhappy and hating myself, to finding the road to inner peace and loving myself a little more each day.*

Thanks to our electronic health records system, we also now have a clearer picture of who our patients are.



As the Clinic completed the transition to a community health center, it sought greater input from the community to ensure that needed services were provided and offered with the highest level of quality and customer service. In March, the Clinic announced that 19 volunteers had joined the new Community Advisory Group. The group was formed to provide input on: current and future health programs and services; cultural competence/ training opportunities for employees and volunteers; targeted community relations and outreach efforts; and quality improvement initiatives related to patient satisfaction surveys.

Whitman-Walker Clinic’s transformation has been the result of hard work, sacrifice and the support of the community to which we are dedicated. We stand ready to provide that community with high quality health care.

HIV/AIDS

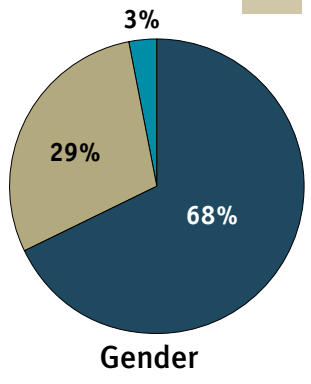
Whitman-Walker’s return to fiscal health coincided with more information on the depth of the HIV/ AIDS epidemic in DC. Figures released by the District government revealed that 3.2 percent of all adults in DC have been diagnosed with HIV. An additional two-three percent are believed to be infected but untested and undiagnosed.

Even more shocking were the results of a study on HIV among men who have sex with men in DC that found one in seven MSM is HIV-positive. Further, one in every three black MSM is HIV-positive.

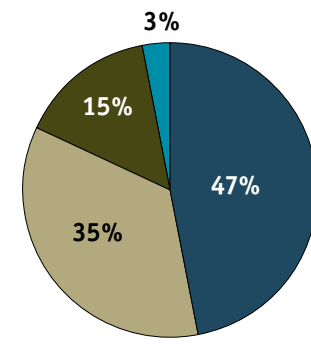
While the District wrestled with its HIV epidemic, the federal government was taking steps to combat HIV on a nationwide basis. In July, the White House released the first-ever National HIV/AIDS Strategy. The strategy focuses on four areas: reducing new HIV infections, increasing access to care and improving health outcomes for people living with HIV, reducing HIV-related disparities and health inequities, and achieving a more coordinated national response to the HIV epidemic. Whitman-Walker called the strategy “a comprehensive yet common-sense plan that addresses the major underlying issues in our nation’s fight against HIV.”

In 2010, Whitman-Walker cared for nearly 3,000 HIV-positive patients, accounting for 60 percent of our medical visits. The Clinic also administered more than 11,000 HIV tests, an increase of nearly 1,000 over 2009, and diagnosed 169 new cases of HIV infection.

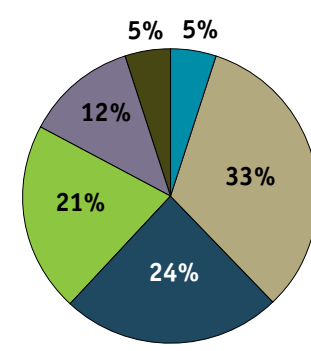
Whitman-Walker saw great success in keeping patients on their HIV treatment regimen through our Medical Adherence unit. In 2010, 87 percent of our HIV patients were on antiretroviral medications. Of those patients, 78 percent had a suppressed viral load, keeping them healthy and making them less likely to infect others.



Gender



Ethnicity



Age



**Whitman-Walker served more than 13,000 patients in 2010, an increase of 30 percent over 2009. Of those patients, 22 percent were living with HIV.**

#### Tell us a little about yourself.

*I'm in my 60s, retired and living on Social Security. I have a daughter who doesn't talk to me. I think it is because of things I did in my past. I help care for my niece during the summer. My brother and some friends know that I'm HIV-positive.*

#### When and why did you first seek treatment at Whitman-Walker?

*I think it was 1989. I first went to DC General Hospital. I didn't like the way they ran their clinic. I heard some people talking about Whitman-Walker and how great the Clinic was. I've been here ever since.*

#### What kind of services do you get at Whitman-Walker?

*I get medical care and legal services. I also get referrals to see a specialist if needed – a health aide.*

#### How has life changed for you since you started treatment?

*I want to keep my appointments. I like the people at Whitman-Walker. I'm known by my name, not a number. I want to live as long as possible. I take care of myself with the help of Whitman-Walker. I feel great today.*

*Thank you, all at Whitman-Walker!*

### PATIENT PROFILE **ALICE**

**“Alice,” an African-American woman, has been a patient at Whitman-Walker since 1996. She receives numerous HIV care services here.**

*Whitman-Walker was founded as a gay and lesbian health center more than three decades ago. Today, we are still committed to providing high quality and affirming care to the lesbian, gay, bisexual and transgender community.*

### LGBT Health

Whitman-Walker's transition to a community health center has brought the Clinic back to its founders' original vision: quality and affirming health care for the LGBT community.

Today, LGBT residents can access all of Whitman-Walker's health services: primary medical care, dental care, mental health services and legal help. Whitman-Walker also offers specific LGBT health services, including:

- Affirming gynecological care for lesbians, bisexual women and certain transgender patients.
- Screening for anal cancer in gay and bisexual men.
- Culturally-sensitive STD screenings for all patients.
- Our Gay Men's Health and Wellness/STD Clinic provides free screenings for sexually transmitted diseases every Tuesday and Thursday night.
- Hepatitis A and B, Gardasil (for human papillomavirus) and other medically-appropriate vaccines.

- The Breast Health Initiative, which offers access to mammography, clinical breast exams and breast self-exam education.

- HIV post-exposure prophylaxis, treating patients with HIV medications to prevent infection after an unsafe sexual exposure.

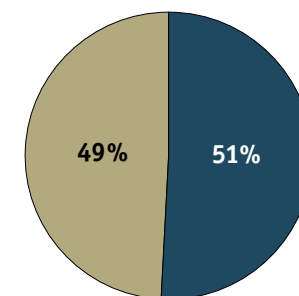
- Services for transgender clients such as hormone and testosterone therapy and trans-affirmative physical exams, including gynecological exams, STD screening and treatment, and cancer screenings.

And the community has responded to these services. Nearly one-half of our patients in 2010 self-identified as LGB. Three percent identified as transgender.

#### SEXUAL ORIENTATION (SELF-IDENTIFIED):

■ 51% heterosexual ■ 49% LGB

Whitman-Walker was founded by and for the gay and lesbian community back in 1978. Today, we have not only maintained that commitment to a healthy LGBT community, we have expanded it.



**Sexual orientation**

Private donations still make up one-fifth of Whitman-Walker’s annual budget. We rely on the generosity of our supporters to provide our services.



**DONOR PROFILE**  
**KARL ALVAREZ**  
  
Karl Alvarez is a longtime supporter of Whitman-Walker. After a time away, he returned as a donor, setting up a regular monthly contribution online.

**When and why did you decide to become a supporter of Whitman-Walker?**

*I began giving to Whitman-Walker in 1987 and volunteered at Food & Friends from 1989 to 1991. During my time in the Air Force, my resources were limited, so I volunteered as my way to ‘give back’ to my community in a substantive way.*

**You came back as a supporter after some time away. What made you decide to come back?**

*I actually continued to give, indirectly, through the Combined Federal Campaign. I kept in touch with Whitman-Walker and the important work being done across DC. When budget cuts and the economic downturn affected the vital services, I decided it was time to return directly and substantively to ensure the continued work of the Clinic.*

**Have you had personal experience with Whitman-Walker and its services?**

*In 1987, I had my first private test for HIV at Whitman-Walker. The Air Force had been testing me as part of the country’s first control group. I wanted and needed to understand the epidemic and how it impacted my life. WWC returned the ‘care’ to health care, setting my mind at ease. They gave me the tools to protect myself from infection when so many others were falling ill. I’m healthy and HIV-negative today because of the remarkable men and women of WWC.*

**What would you say to others to convince them to support Whitman-Walker?**

*In tight economic times, we’re all bombarded with multiple requests to help out. Giving to WWC is a unique opportunity to witness the benefits of your generosity – in the health of your community, in the lives of your neighbors, and in the hearts of the most vulnerable residents of our great city. I only wish I could give more. You’ll likely feel the same!*

**Board of Directors**

*June Crenshaw,  
CHAIR*

*David Messing,  
VICE-CHAIR*

*Alexandra Chandler,  
SECRETARY*

*Gerald P. Beaulieu,  
TREASURER*

*Jehan (Gigi) El-Bayoumi*

*Adam Falk*

*André Eleazer*

*Brian Johnson*

*Darrell Rison*

*Gardiner Lapham*

*Jerome Sikorski*

*Justin Smith*

*Letitia Gomez*

*Mark Young*

*Marty Jervis*

*Mary Tierney*

*Michael Manganiello*

*Paul Murphy*

*SaVanna Wanzer*

*Sheila McKinney*

*Vicente Rodriguez*

*Wesley Thomas*

**Leadership Circle**

*Cornelius Baker*

*Becky Carroll*

*Billy Cox*

*Gerald Filbin*

*Letitia Gomez*

*Helga Tarver*

*Kathleen Maloy*

*Vicente Rodriguez*

*James Sandman*

*Riley Temple*

*Cheryl Weiner*

*Christine Wiley*

*Jannette Williams*

**Community Advisory Group**

*Margaret Albamonte*

*Donald AuCoin*

*Jeffrey Baron*

*William Briggs*

*Ronald Clayton*

*Shawn Fultz*

*Calvin Gerald*

*Michael Gluck*

*Daniel O’ Neill*

*Peter Rosenstein*

*Shannon Steen*

*Ashley Varner*

*Harry Wilson*

*Adam Winebarger*

*Jaye Langmaid*

*Shana Montrose*

*Ron Swanda*

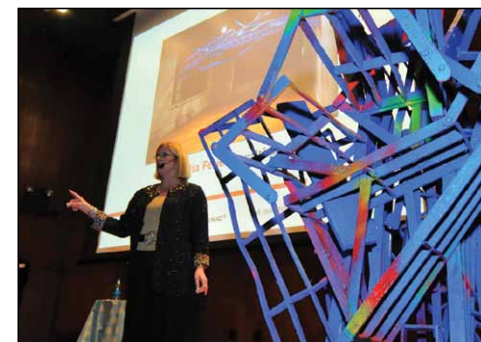
*Patti Hammond-Shaw*

*Guy Jenkins*



# 2010 SPECIAL EVENTS

Private fundraising is vital to the work of Whitman-Walker Clinic. Almost one-fifth of the Clinic's annual budget comes from individual donors, corporate sponsors and special events.



## "Masquerade on the Mall" spring gala

This year's spring gala was held at the Andrew W. Mellon Auditorium and featured several prominent HIV/AIDS activists. "Project Runway" alumnus Jack Mackenroth served as Master of Ceremonies for the evening as part of his "Living Positive by Design" campaign with Merck & Co. Miss America Caressa Cameron and POZ magazine received the annual "Partners for Life" award for their advocacy work on HIV/AIDS. Cameron and Regan Hofmann, Editor-in-Chief of POZ, were on hand to accept their awards.

## "Going the Extra Mile" benefit reception for Legal Services

The annual reception to benefit Whitman-Walker's Legal Services program was held at the House of Sweden and raised more than \$160,000. The Joel A. Toubin Memorial Award was presented to Dr. Anthony Fauci, Director of the National Institute of Allergy and Infectious Diseases, for his service to people living with HIV/AIDS. The law firm of Arnold & Porter LLP received the Going the Extra Mile Award for outstanding legal work on behalf of people living with HIV/AIDS.

## AIDS Walk Washington

The 24th annual AIDS Walk was held on Oct. 2 at Freedom Plaza. Actress and singer Lynda Carter served as Grand Marshal for the event which drew nearly 10,000 participants and raised more than \$800,000 for HIV/AIDS services at Whitman-Walker. This year's Walk also featured the debut of our Community Partners program, where other HIV/AIDS service organizations form Walk teams and then keep half the money their team raises. Nearly 20 organizations became Community Partners.

## "Art for Life" art auction

The "Art for Life" art auction, which raises money for HIV/AIDS prevention services in communities of color, returned to the Carnegie Institute of Washington. Dr. Shannon Hader, former director of DC's HIV/AIDS, Hepatitis, STD and TB Administration, received the Community Service Award for her contributions to the HIV/AIDS fight in DC. Four Art for Life Honorees were recognized for their generosity and support of the event: Denise Odell, Renato Salazar, Shaun Van Steyn and Lloyd Wolf.



Photos by: Jana Brooks & Todd Parola



## ASSETS

<i>Current assets</i>	\$
■ Current/Other assets	3,833,957
■ Property and equipment, net	6,619,518
<b>Total assets</b>	<b>10,453,475</b>

## LIABILITIES

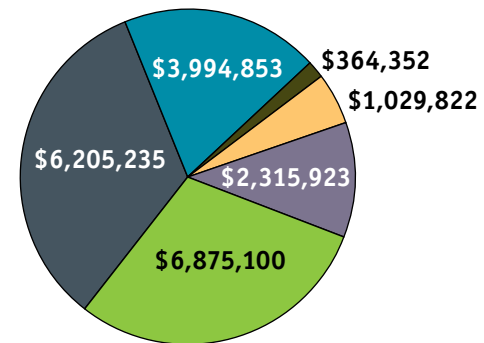
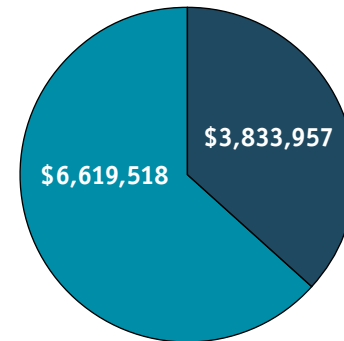
<i>Current liabilities</i>	4,313,108
<i>Long-term liabilities</i>	157,797
<b>Total liabilities</b>	<b>4,470,905</b>

## NET ASSETS

<i>Total net assets</i>	5,982,570
<i>Total liabilities and net assets</i>	10,453,475

## REVENUE

■ Contracts and grants	6,205,235
■ Contributions/Program donations less fees	2,315,923
■ Special events	1,151,873
Less cost of direct donor benefits	(122,051)
■ CFC/United Way	364,352
■ Medicaid, third party payments and other, net	3,994,853
■ Other revenue	6,875,100
<b>Total revenue</b>	<b>20,785,285</b>



## EXPENSES

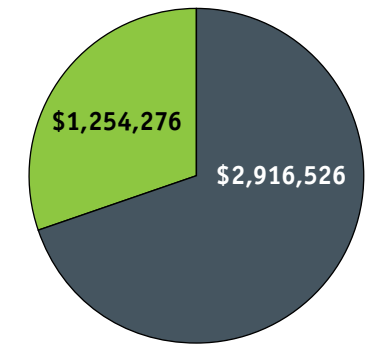
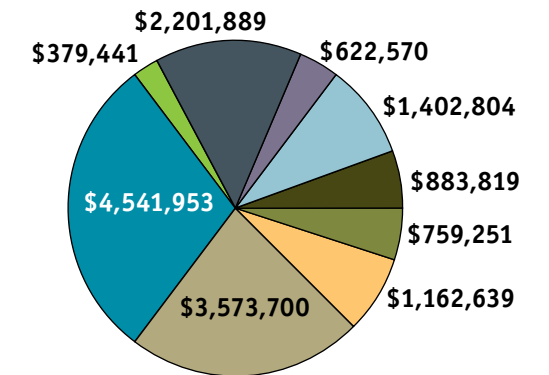
## Program services

■ Behavioral Health	2,201,889
■ Dental Health	622,570
■ Legal Services	1,402,804
■ Research	883,819
■ Community Health	759,251
■ Medical Adherence	1,162,639
■ Medical Services	3,573,700
■ Pharmacy	4,541,953
■ Communications	379,441
<b>Total program services</b>	<b>15,528,066</b>

## Support services

■ Management and general	2,916,526
■ Development	1,254,276
<b>Total support services</b>	<b>4,170,802</b>
<b>Total expenses</b>	<b>19,698,868</b>

<i>Changes in net assets from operations</i>	1,086,417
<i>Net assets at beginning of year</i>	4,896,153
<i>Net assets at end of year</i>	5,982,570



From its earliest days, Whitman-Walker has relied on the dedication of its volunteers. Each year, hundreds of volunteers help provide high quality care to our patients.



VOLUNTEER PROFILE  
**MATTHEW  
ZENDER**

**What kind of volunteer work do you do at Whitman-Walker?**

*I am an HIV tester and counselor, but most importantly an advocate for Whitman-Walker and its place in the community.*

**When did you start volunteering with WW?**

*I started volunteering in November of 2009. First I came in and helped with paperwork until my training was complete and then I became a regular tester on Wednesdays. Eventually, I switched to Mondays and have been testing every Monday night ever since. I also have done weekend events like the NBC 4 Health Fair, Capital PRIDE, and many more.*

**Why did you decide to volunteer here?**

*I first started going to Whitman-Walker as a client getting tested for HIV in the early 1990s. I, like many people, have been touched by HIV through a close friend or family member. The reputation of the clinic is what made me want to be a volunteer with Whitman-Walker.*

**What’s the best part about volunteering here?**

*When you educate someone and you see the connection they make in their mind; when you are there for them to lean on in a time of emotional, mental stress; when you help break down stereotypes, attitudes, etc about HIV, AIDS, sex, orientation, etc. When a client walks out feeling they made a friend, someone that will be there for them no matter what their situation – these are some of the best things about volunteering for me.*

**What would you say to encourage other people to volunteer?**

*I have heard many people say, “I should volunteer,” “I should do something for the community,” “I should do what you do.” But they rarely do. It only takes an hour a week to give back to society and your community. Be strong and remove the “should” from your statements instead say “I am a volunteer” or “I do something for my community.” What are you waiting for?*

*Whitman-Walker Clinic relies on the generosity of our donors to provide high quality care to our clients. We want to thank the following donors for their generous support in 2010.*

*\*bold signifies organizations that donated \$5,000 or more*

**Organizations**

**14th & S Residential, LLC**

Abbott Laboratories  
Abbott Laboratories Fund  
Abby Joy Jewelry, LLC  
Accounting Financial, LTD.  
Ackerman Legal PLLC  
Advanced World Martial Arts System  
AED  
Aerojet Elect  
AETNA  
Ager Road United Met

**Ahold Financial Services**

**Akin Gump Strauss  
Hauer & Feld LLP**

Alexander & Associates Realtors  
Allstate Giving Campaign (SHR)  
Alpha Phi Omega Zeta  
Phi Chapter Actives

**Alston & Bird LLP**

Altarum Institute  
Alturas LLC  
American Dental Association  
American Express Charitable Fund  
American Express Company  
American Tower Corporate  
American University  
America’s Blood Cent

**America’s Charities**

Ameriprise Financial Employee  
Gift Matching Program

Andrew Wallitzer Interiors

**Anybill**

APCO Worldwide

ARINC Incorporated

**Arnold & Porter LLP**

Arts in Action  
Association for Prevention  
Teaching & Research  
AT&T United Way  
Babson Capital Management LLC  
BAE Systems Employee  
Community Fund  
Bank of America  
Bank of America United  
Way Campaign  
Bates White LLC  
BB&T  
BD

**Beline & Perfetti Realtors**

Best Buy Co., Inc  
Bet Mishpachah  
Bethpage

**Beveridge & Diamond, P.C.**

Black Entertainment Television  
Blue Door Painters  
B’Nai B’Rith International

**Booz Allen Hamilton Inc**

**Boston Financial MGMT**

Burness Communications, Inc.  
C & M Exterminators, Inc.  
CA, Inc. Matching Gift Program  
Carefirst

**CFC of the National Capital Area**

Charitable Flex Fund  
Chesapeake Bay Area CFC  
ChevronTexaco Employees’ Campaign  
City Living Magazine  
City Year Inc.

Classic Concierge, Inc.

Cleary Gottlieb Steen  
& Hamilton LLP

Coach Matching Gift Program

**Coca Cola**

Colesville Presbyterian Church  
Comerica  
Community Church of  
Northern Virginia

Community of Christ  
Comptel, Inc.

Congregation Beth El of  
Montgomery County

Constellation Energy  
Group Employee Fund

Cooley Godward Kronish LLP  
COPE, Inc.

Cornerstone Community DC Inc  
Cotton & Company LLP  
Covington & Burling LLP

Credit Suisse AG

Crowell & Moring LLP

Custom Inc.com

CustomInk.com

Danco Electronic Srv

**Danya International, Inc.**

DC Government Employees One Fund  
DCI Group  
Dell Employee Giving  
Dickstein Shapiro LLP  
Diggs Medical Associates  
Discovery Communications, Inc.

Diving for Life Inc

DJA & Associates

**DLA Piper LLP**

Doing Small Miracles for Others

Drinker Biddke & Reath  
Dupont Circle Citizens Association  
Dupont Dental Associates  
ECHO

Edison International

Eight Branches Inc

**Elmendorf Strategies**

**Entertainment AIDS Alliance**

Environmental Fund for Maryland  
Ernest & Young  
Event Emissary  
Fannie Mae Matching  
Gift Donations (NJ)

FedEx

Feinberg Rozen LLP

Feldesman Tucker Leifer Fidell LLP

Fidelity Charitable Gift Fund

Field Vision Productions

Finnegan, Henderson, Farabow,  
Garrett & Dunner, LLP

Fitness For Life

Flag Harbor Marine Service

Foley & Lardner LLP

Food Research & Action Center Inc.

Forma Design Inc

**Foundry United Methodist Church**

Freddie’s, Inc.

Fresco Air, LLC

**Fried, Frank, Harris,  
Shriver & Jacobson LLP**

Fulbright & Jaworski L.L.P.

Gap Inc. Giving Campaign

**General Electric Company**

Gibraltar Associates LLC



“We want to remember someone who was a true champion in the fight against HIV/AIDS, a longtime leader of the LGBT community in DC, and a founder of Whitman-Walker Clinic, Jerome Sikorski.” – Board Chair June Crenshaw, AIDS Walk, Oct. 2, 2010.



IN MEMORIAM  
**JEROME  
SIKORSKI**

The Whitman-Walker family suffered a great loss in June with the passing of Jerome Sikorski, former board member and one of the Clinic’s founders in 1978, after an extended illness.

Jerome was one of the founding incorporators of Whitman-Walker Clinic and served on the Clinic’s board off and on for 20 years. His commitment to the Clinic’s mission was unparalleled. He was a constant advocate of moving the Clinic forward, ensuring its stability and providing the best possible care for our patients. He often pushed the Clinic’s leadership to make difficult but critical decisions to ensure our continued survival and success.

Jerome was also known for his wonderful memory and story-telling of the Clinic’s decades of community service, and his dry wit. He is what is truly best about Whitman-Walker Clinic—compassion, commitment and caring for those in need.

The entire Whitman-Walker Clinic family extends its greatest sympathies to Jerome’s family.

- GivingExpress Online from American Express

GLAD, LLC

Global Impact

Goldman Sachs Philanthropy Fund

Goldman, Sachs & Co

GoodSearch

Grenzebach Glier and Associates

**Grosvenor**

Guest Services, Inc.

HCM Strategists LLC

Hewlett-Packard Invent

**Hogan Lovells US LLP**

Hollingsworth

Holmes Enterprises

Howard University Psychology-Club

Howrey, LLP

HSBC

Iatse Local 772

IBM

IBM Employee Services Center

IBM Retiree Charitable Campaign

IBM Service Center

InSource Solutions

International Monetary Fund

J.G. Investment Co.

Jackson & Campbell, PC

James E. Byrne Consulting, Inc.

Jansi LLC

Jenner & Block LLP

Jewish Community of Amherst

John Wesley AME Zion Church

Johnson & Johnson

JP Morgan Chase

JustGive
- Kaiser Permanente

Kappa Alpha Theta

Kelley Drye & Warren LLP

Kelly Consultants

Kelly Integral Solutions LLC

KHP Washington Hotel, LLC

KPMG Community Giving Fund

KPMG LLP

kY VMW Maintenance Inc

Lambda Phi Chapter

Langley Hill Friends Meeting

**Latham & Watkins**

Law Office of Steven Weinberg

LCG, Inc.

Lexis-Nexis Group

Liquid Inspiration LLC

Lululemon USA

M&T Bank

Markel Corporation

MarketGuide

Marymount University

Massage Envy

Master Home Works

Maxor National Pharmacy Services Corporation

Mayer Brown LLP

McGraw-Hill Companies

MCHIP Office

Merck

Merck Partnership for Giving

Metavante Corporation

Microsoft Matching Gifts Program

Mission Fish

Montgomery Alliance

Monument Strategies, LLC
- More Light Presbyterians

Morgan Stanley Smith Barney

Morgan, Lewis & Bockius LLP

Mt. Sinai Baptist Church

Navarro International LLC

Neiman Marcus, Inc.

Network for Good

New York Life Insurance

NGP & Friends

Noblis, Inc.

Northrop Grumman Shipbuilding, Inc.

NorthWest

Online Resources Corporation

Open Solutions Technologies

Organizational Research & Consulting LLC

Pasternak & Fidis, P.C.

**Patton Boggs LLP**

Paullin Family

Pembroke Prescription Shop Inc

PepsiCo, Inc.

Phi Beta Sigma Fraternity

Epsilon Nu Sigma Chapter

Phoenix

Pikes Peak United Way

PM Services

Providence Spina

PSI Distribution

Public Sector Solutions for America’s Health Care Future

R Street Gallery LLC

R.M. Thornton

Ranchworks, LLC

Rapid Laboratories
- Reid Temple AME Church

Research Associates Inc.

**Richards Kibbe & Orb LLP**

Rockville United Church

Ronnie & Levy

SAS Solutions

Schering-Plough Workplace Giving Campaign

Schwab Charitable Fund

SDG Marketing

Secker & Associates, P.C.

Secondi, Inc.

SEIU AFL-CIO, CLC

Showcase Portable Exhibits

Sidley Austin LLP

Skadden, Arps, Slate, Meagher & Flom LLP

Society of The Divine Savior

Social and Scientific Systems, Inc.

St. Albans School

St. Anthony’s Floors

St. Elizabeth Catholic Parish

Star Bethlehem Missionary Baptist Church

Steptoe & Johnson LLP

Stuarts Draft High School

**SunTrust Banks, Inc.**

Superior Brick Washing

Sutherland Asbill & Brennan LLP

Tariff Building Associates, LP

TASTE

Taylor

TCF Bank

Technical Resources International Inc.

Temple Sinai Sisterhood  
Teresa & H. John Heinz  
III Charitable Fund  
The Baruch Fund  
The Boston Consulting Group Inc  
The Charlotte Club  
The Clark Construction Group, Inc.  
The Collin Group  
The First Baptist Church, Inc.  
The Keegan Theatre  
The Kellogg Collection  
The Phoenix  
The Potomac Group  
The Robinson Family  
The Sheehan Law Group, Chartered  
The T. Rowe Price Program  
for Charitable Giving  
Thompson, Cobb, Bazilio  
& Associates  
Thorsen French Advocacy  
Total Activation  
Trinity Episcopal Church  
Trinity Protection Services  
Troutman Sanders LLP  
United Airlines  
United Way (DC)  
**United Way (NC)**  
United Way of Central Maryland  
United Way of Delaware, Inc.  
United Way of Greater Nashua  
United Way of Southeastern  
Pennsylvania  
**United Way of the  
National Capital Area**  
United Way of Tri-County

United Way Valley of the Sun  
University of Richmond  
School of Law  
Vanguard Charitable  
Endowment Program  
Verizon (CA)  
Verizon (DC)  
**Verizon Communications**  
Vorys, Sater, Seymour  
and Pease LLP  
W.C. Jefferson Chapter William  
& Mary School of Law  
Washington Area Concierge  
Association  
Washington Hebrew  
Congregation Sisterhood  
We Care Adult Services Inc.  
WEIS  
Wellpoint Associate  
Giving Campaign  
Wells Fargo Community  
Support Campaign  
Weltmans Liquor  
West, Lane & Schlager  
Western Presbyterian Church  
Western Union  
WETA-FM  
What’s The Deal, LLC  
White & Case, LLP  
**Wiley Rein LLP**  
**Wilmer Cutler Pickering  
Hale & Dorr, LLP**  
WOHL Communication SVCS  
**World Bank Community  
Connection Fund**

Zeldis Research  
Zion Baptist Church, Inc.

Foundations

Amgen Foundation Matching Gifts  
and Staff Volunteer Programs  
Bank of America Foundation  
Bill & Melinda Gates Foundation  
Bloomingdales - Federated  
Department Stores Foundation  
Charles Schwab Corporate  
Foundation  
Circle of Service Foundation  
Deutsche Bank Americas  
Foundation Matching Gifts Program  
Diageo North America Foundation  
Dominion Foundation  
ExxonMobil Foundation  
Fox Family Foundation  
Freddie Mac Foundation  
GAP Foundation  
GE Foundation  
GEICO Philanthropic Foundation  
Gulf Coast Community  
Foundation of Venice  
Gutrunners Foundation Inc  
Heart Sing Foundation  
Henry M. Jackson Foundation  
Howard & Jacqueline  
Chertkof Foundation  
Hundt Family Foundation  
**The Jack D. and Fredda  
S. Sparks Foundation**

**Jones Day Foundation**  
Koteen Foundation  
KPMG Washington Foundation  
Macy’s Foundation  
Marcia Brady Tucker Foundation  
Marshall B. Coyne Foundation, Inc.  
**McDermott, Will & Emery  
Charitable Foundation**  
McKenna Long & Aldridge  
Foundation, Inc.  
Merrill Lynch & Co.  
Foundation, Inc.  
Pepsico Foundation  
Pfizer Foundation Matching  
Gifts Program  
Provincial Foundation  
Renaissance Charitable Foundation  
Robert & Margaret  
McNamara Foundation  
Robert N. Alfandre Foundation  
Sander and Ray Epstein Foundation  
Stillman Foundation  
Foundation Inc.  
Tampa Orlando Pinellas  
Jewish Foundation  
The Bedi Family Foundation  
The Claudia and Steven  
Perles Family Foundation  
**The Community Foundation for  
the National Capital Region**  
The Dealy Foundation Inc.  
**The Dr. Maxwell Hurston  
Family Foundation, Inc.**  
The Felix and Ruth  
Gelber Foundation

The GE Foundation  
The Glassman Foundation  
The Greene-Milstein  
Family Foundation  
The Morrison & Foerster  
Foundation  
The Olender Foundation  
The Sidney Austin Foundation  
The Sidney & Eleanor  
Glassman Foundation  
The Velaj Foundation  
Venable Foundation, Inc.  
Verizon Foundation Matching  
Incentive Program  
  
**Trusts**  
  
E & B Family Trust  
Elizabeth M. Nuss Inter Vivos Trust  
George J. Jezierny, JR. Living Trust  
Grace Jones Richardson Trust  
**J.P. Morgan Trust Company**  
Mary Anthony Anders Living Trust  
Mary W. Fleming Family Trust  
McLeod Family Trust  
Minow 1999 Charitable Lead Trust  
Morgan Stanley Trust  
National Philanthropic Trust  
Nicholas M. Freer Trust  
The Adler Living Trust  
The Correl Family Trust  
**The Helen H. Beal  
Irrevocable Trust**  
The Lewis Family Trust  
The Matteson Living Trust

The Pew Charitable Trusts  
The Ritter Family Trust  
The Sophronia T. Baytop  
Revocable Living Trust  
The Waldrop Living Trust  
  
**Estates**  
  
Estate of Alice Garbis  
**Estate of Polly H. Agee**  
Estate of Swananoa P. Hill  
Estate of Willy Marie Hensing Hill  
  
**Individuals**  
  
Aaron Aanenson  
Mark W. Adams  
Sean Aeder  
Tim Agar  
Shae Agee  
Gregory Albright  
& Wesley Combs  
Madeleine K. Albright  
Brent M. Almond  
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Jenny R. Anderson  
Richard A. Andress  
Anonymous (7)  
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Mary Azcuenaga  
Rodney P. Baccaray  
& Will Plommer

Dewana G. Bagley  
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Ellen Berman  
Trevor Blake  
Don Blanchon  
& Sarah Ducich  
Benjamin Boley  
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Donna A. Boswell  
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Patricia A. Brannan  
Joe Brookman  
Beverly Brown  
Kevin R. Brown  
William Brown  
Lee Brubaker  
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Maryland Buckner  
Mary Cabriele  
Arthur A. Campbell  
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Eva M. Carney  
Amanda Cary  
Jack Censer  
Floyd Chapman  
Douglas Charland

Michael Chase  
Ashley H. Clarke  
Phyllis J. Cipriano  
James Cole  
Edward Coltman  
Nita Congress  
Michael Cook  
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Dennis A. Coyle  
& David Mallory  
William Cram  
Ann Craven  
David Crosslands  
Paul Cunningham  
Dale Curtis  
Mike & Meghan Davies  
Michael & Kristin Davis  
Bernie J. Delia  
Victor Desantis  
Benjamin D. Diamond  
& John M. Cross  
Lief Doerring  
Al Domeyko  
Stephon M. Doswell  
Junius Drumgold  
Edward F. Dube  
Jason DuBroff  
Edward DuMont  
Rusty Duncan  
Kathryn R. Dunn  
Jehan El-Bayoumi  
Maryann D. Ellsworth  
Brett Estey  
David Facenda  
Jim Fairchild  
Adam & Matthew Falcone



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Craig & Alison Fields  
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Barry Garner  
Brian Gaston  
Steve Geishecker  
& Kevin Sturtevant  
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Bryan Gesinski  
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Edward Glasscock  
Peter Glassman  
Mark Glaze  
Elizabeth Glennon  
Justin Goforth  
& Steven Randolph  
Aaron Goldberg  
Helen Golde  
Flor D. Gonzalez  
Rachi Govil  
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Patricia Griffin  
Richard Grimes  
Jennings Guenthner  
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Lisa Hare  
Wes Heppler  
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Christopher J. Herrling  
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Richard G. Hogg  
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Cass Johnson  
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Keith G. Buchanan  
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Nancy Krieger  
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Raymond Matthew  
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Reed Smith  
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Gudelia Villarreal  
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Jesse Wetherington  
Gary Whalen  
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Samuel R. Whitehill  
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